



Transforming
Healthcare
Together®

Premier OperationsAdvisor™ Benchmarking

PREMIER

Labor and supply costs make up the two largest expenses of any hospital's operational budget. Premier's OperationsAdvisor Benchmarking, an essential component to the LaborConnect™ deliverables, supports labor management programs and other cost improvement efforts by allowing healthcare organizations to compare performance at the department, facility, region and corporate levels.

Benchmarks and comparative information can be used to support the creation of labor standards, for budgeting, to prioritize performance improvement projects and as part of an effective position control process. OperationsAdvisor features a robust comparative database, comprehensive department and facility profiling and the ability for users to create a virtually unlimited number of peer groups. OperationsAdvisor also includes a series of executive level reports using SupplyFocus™, the healthcare industry's largest comparative database, which targets supply costs at the facility level and for seven high supply utilization services.

OPERATIONSADVISOR BENCHMARKING TAKES COMPARATIVE DATA ANALYSIS TO THE NEXT LEVEL:

- ▶ More than 40 years of healthcare labor management analysis
- ▶ Comprehensive implementation services:
 - ▶ Labor management assessment
 - ▶ Comparative opportunity assessment
 - ▶ Labor standards development
 - ▶ Data acquisition and training
- ▶ 160+ comparative department definitions with extensive profiling
- ▶ Open database with more than 450 actively submitting facilities
- ▶ Multiple levels of reporting: health system (corporate), facility and department
- ▶ Presentation-ready reporting
- ▶ SupplyFocus executive reporting
- ▶ Integrated OperationsAdvisor Productivity application
- ▶ Access to Premier's Performance Improvement Portal™, a dynamic online library of extensive best practices tools, templates and methodologies
- ▶ Premier Academy training curriculum

**PREMIER OPERATIONSADVISOR BENCHMARKING
ALLOWS ORGANIZATIONS TO:**

- ▶ Compare against top performers and national benchmarks
- ▶ Measure performance against standard and customized peer groups
- ▶ Track comparative performance on a quarterly or annualized basis
- ▶ Analyze performance improvement opportunities at the department, facility, and corporate levels
- ▶ Identify opportunities to reduce premium pay
- ▶ Network with peer organizations

Operations Advisor Department Summary Report

Previews Insight
2008 Quarter 4 Annualized
20 May 09

Dept: Cardiac Catheterization Lab
Volume: Procedures by CPT4 Code

Metric	Average Monthly Volume	LABOR		COSTS		Total Payroll				
		Worked FTEs	Worked Hours	Total Paid Hours	Benefit %					
Proced. (Avg)	202	17.25	2,46	2,124	2.95%	2,96%	1,214,661	\$71,655	\$45,300	\$2,910,414
Peer (Std)	141	13.00	1,800	1,481	15.91%	4.3%	\$1,514,691	\$322,28	\$13,485	\$2,850,44
Regional (Std)	202	14.70	2,46	2,124	25.29%	5.21%	\$93,798	\$112,75	\$22,14	\$230,20
National (Std)	163	13.60	1,73	1,481	15.91%	4.3%	\$172,201	\$19,95	\$18,63	\$487,92



Operations Advisor Global Opportunity Analysis by FTEs - Facility

2008 Quarter 4 Annualized Premier Hospital
20-May-09

Department	Volume	Facility Statistics		Peer Statistics		Opportunity		
		Avg Monthly Volume	Worked FTE	TWU - Facility	TWU 50th Percentile	Peer Count	Worked FTE Variance	FTE Variance Opportunity
Laboratory	CM Adjusted Patient Days	13010	118.12	1.62	0.75	36	65.47	\$2,665,714
	Total Patient Days	4884	118.12	3.06	1.44	36	43.71	\$2,847,159
	CM Adjusted Discharges	2952	118.12	2.29	3.69	32	57.73	\$2,527,136
	Total Discharges	11520	118.12	13.01	7.88	37	52.07	\$2,314,220
	Adjusted Patient Days	12103	118.12	1.23	1.01	36	31.26	\$1,244,063
	Adjusted Discharges	2952	118.12	7.94	5.02	32	44.79	\$1,800,752
	Relative Tests and Variance/Hours	69291	118.12	0.24	0.15	12	43.09	\$1,086,175
Intensive Care Units	Reportable Results	177371	118.12	0.12	0.08	34	33.21	\$1,442,525
	Relative Tests - Total Laboratory	102675	118.12	0.20	0.15	38	30.74	\$1,235,568
	Intensive Care Patient Days	426	88.27	24.68	18.38	48	20.52	\$1,202,080
	Procedures by CPT4 Code	493	17.29	4.48	2.97	23	8.83	\$421,801
Cardiac Catheterization Lab	Cath Lab Cases	147	17.29	20.40	11.33	21	7.73	\$480,628
	CM Adjusted Patient Days	13010	17.29	0.10	0.10	20	3.25	\$120,243
	CM Adjusted Discharges	2952	17.29	0.08	0.70	20	7.63	\$153,848
	Total Patient Days	8911	17.29	0.26	0.31	20	1.72	\$100,706
	Adjusted Patient Days	12102	17.29	0.20	0.19	20	0.04	\$43,306
	Adjusted Discharges	11520	17.29	1.82	1.68	20	0.68	\$39,934



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